



International Sales & Marketing Manager

Mr. Roberto Spanò export@cufmilano.com

#### **PRESENTATION**

CUF Milano is a brand of Centrufficio s.p.a.

Centrufficio s.p.a. was founded in **1986 in Milano,** the Headquarter was recently moved in Pioltello in the new built facility.

CUFMilano is specialized into:

- Office Furniture and Seats,
- Partition Walls and
- Acoustic Solutions.

During the years, opened **21** show-room with, three warehouses and three production sites, becoming more and more specialized also in turnkey jobs.

CUF Milano starts in 2017 a cooperation, for the new collections introduced at the "Orgatec" international fair, with four famous designers: Progetto CMR, Daniele Lo Scalzo Moscheri, John Bennett, Sakura Adachi.

CUF Milano can <u>support Architects and</u> <u>contractor on **timing**</u>, thanks to the large variety of products ready for delivery in **stock**, the warehouses has a total area of 30.000





#### OUR NUMBERS (2019 data)



172 Employees



2018 €32.5 Mln 2019 €35.7 Mln 2021 €38.5 Mln Turnover



**21** Showrooms



3 Production sites5 Warehouses



**21.000**Deliveries per year



**30.000** Products

#### **OUR MISSION**

1. Complete customer satisfaction.

Our customers are our greatest asset, their satisfaction is our primary goal. They are the value of our business.

2. The constant commitment to quality.

The combination of *price and quality* is our motto.

3. Our collaborators.

Our collaborators are our wealth and our resource, they are the people who have learned and shared the two previous points and who carry them forward with firmness. They secure the future of our society.



#### **OUR STRENGHTS**



**Prompt delivery** 



Transportation and assembly throughout Italy and abroad



**Customized furniture and walls** 



**Turnkey Service** 



Product Guarantee



Guaranteed deliveries with penalty subscription



Construction supervision



Design and production made in Italy



#### CLIENTS CUF





























































Arabia Saudita

Cina

Emirati Arabi Uniti

Francia

Germania

Giordania

Grecia

Hong Kong

Kuwait

Libano

Libia

Marocco

Nigeria

Oman

Qatar

Regno Unito

Repubblica Ceca

Russia

Svizzera

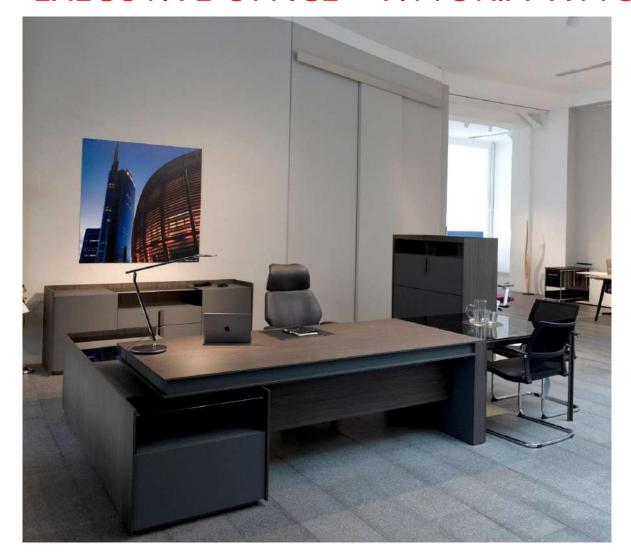
Sud Africa

Tunisia

Ungheria

CUFMILANO

### **EXECUTIVE OFFICE - VITTORIA VITTORIA**







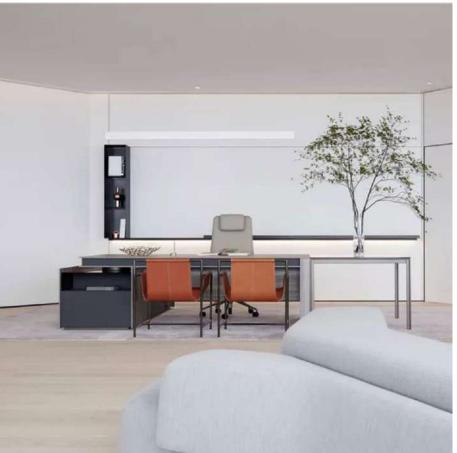


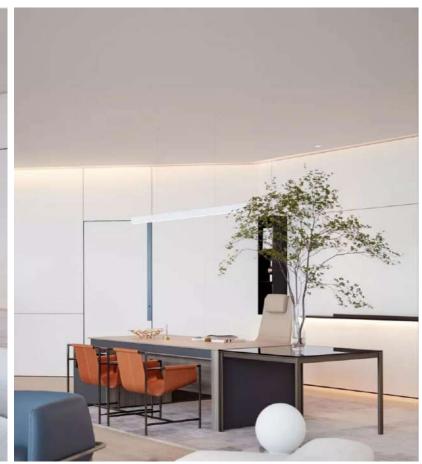




## **EXECUTIVE OFFICE - VITTORIA**









### **EXECUTIVE OFFICE - VITTORIA**







## **EXECUTIVE OFFICE - MAGENTA**











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#### OPEN SPACE – FUSION











#### OPEN SPACE – FUSION is....GREEN

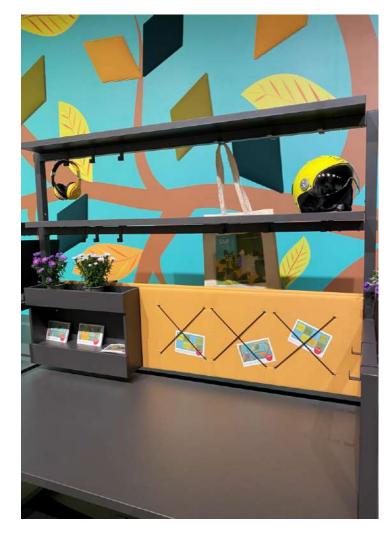
Fusion, the iconic product designed by J. Bennett and S. Adachi, and winner of the German Design Award 2020 and the Archiproducts Award 2020, is presented in its green version for 2022: plywood tops covered with linoleum and 3D printed planters, creating a "green wall", made from coffee grounds waste. Below is what was presented at the Salone di Milano 2021.

In collaboration with Arch. Matteo Silverio and WASP.





#### OPEN SPACE – FUSION is....GREEN



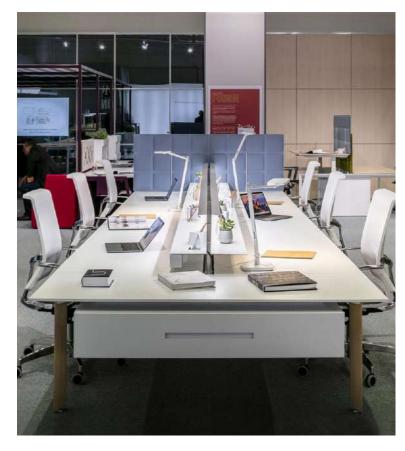








#### OPERATIVE OFFICE – SEVENTY SEVEN









#### OPERATIVE OFFICE - SEVENTY SEVEN











#### LOCKERS – CARTESIO













# **SEATINGS** CUFMILANO 18

#### CIRCULAR ECONOMY with GLEB





Gleb is the result of a collaboration between the Politecnico di Milano and Arch. Matteo Origoni and is the result of research carried out thanks to the contribution of FiberEuse, a consortium financed by the European Community, whose objective is to recycle waste glass fibres. This material, widely used in various sectors (for example in the production of wind turbines and ship hulls), if recycled can offer great advantages in terms of resistance, liquid tolerance, absence of formaldehyde, lightness and flexibility.

Thus Gleb, the desk resulting from circular economies, was born.







#### **GLEB for DESIGN**











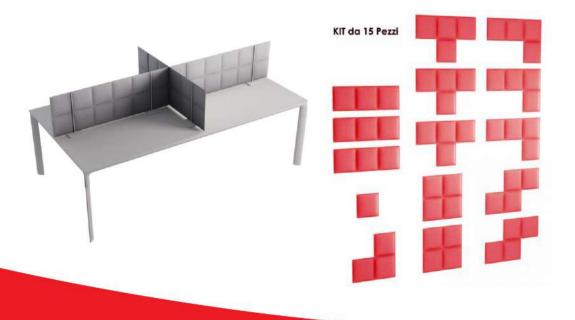


#### ACOUSTIC SOLUTIONS FROM RECYCLED RAW MATERIALS

















### ACOUSTIC – TETRIX













## ACOUSTIC – ROMBIX









## ACOUSTIC – CORTINA, FEI









# ACOUSTIC – TRIX, ROMBIX, PO









# ACOUSTIC – SATURN, JUPITER







# ACOUSTIC – QUADRO PANELS

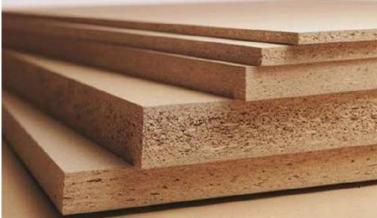












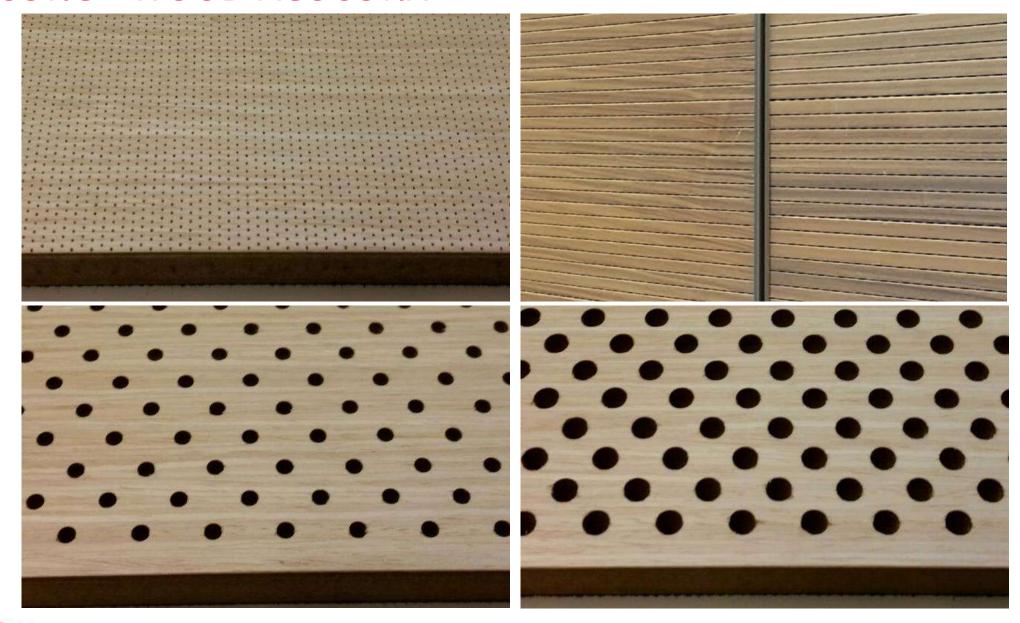




























































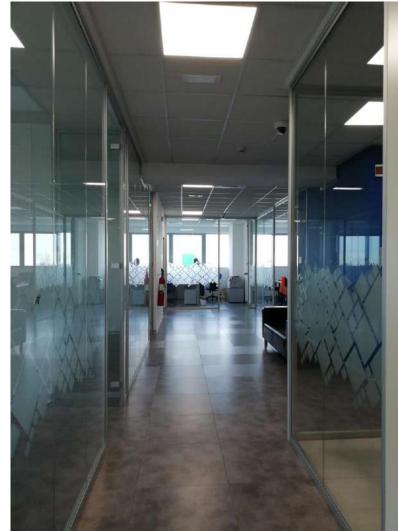




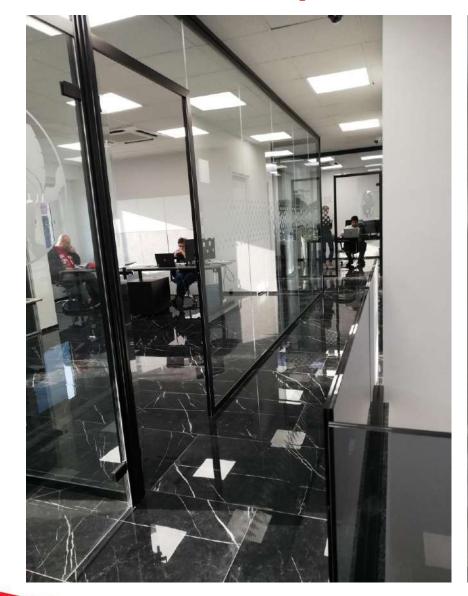


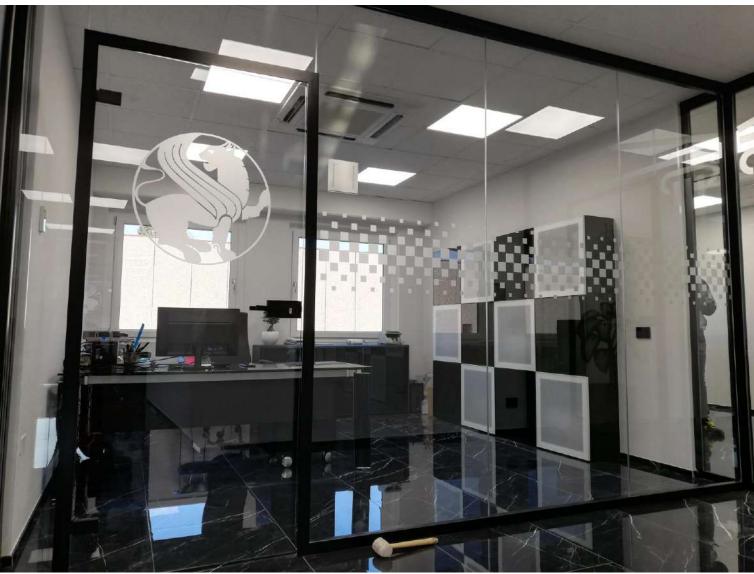














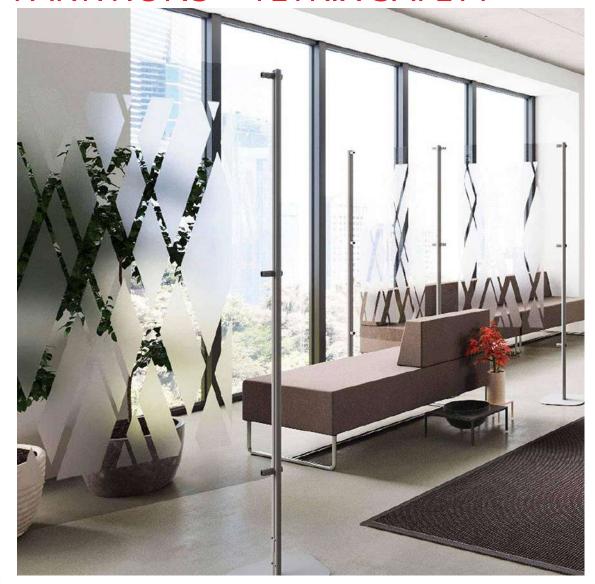








### PARTITIONS – TETRIX SAFETY







### PARTITIONS - TAURUS

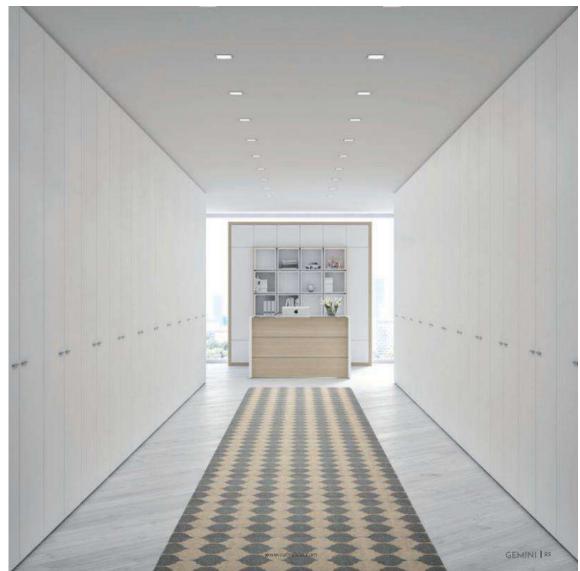






## PARTITIONS - GEMINI







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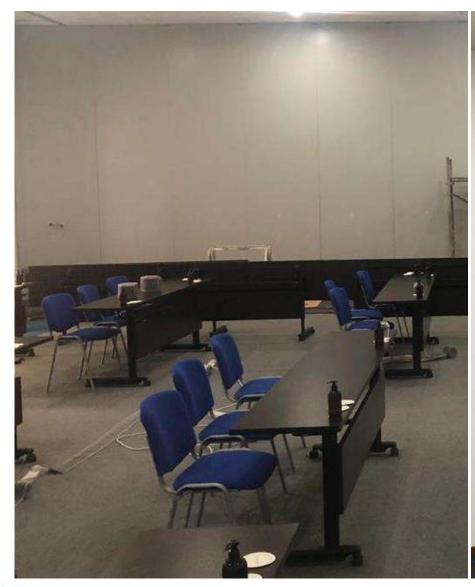
### PARTITIONS – MANOUVRABLE







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#### **CONTACTS**

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# THANKS!

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www.centrufficio.it